

## Minutes of the Regional Annual General Assembly (RAGA) 2020

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**Date and time:** September 04, 2020, 19:00 – 21:40

**Venue:** Sunrise on the Bund, 168 Gaoyang Road Rd, Shanghai

**Chair:** Chen Liu

**Participants:** Andreas Hunziker (AH)

Chen Liu (CL, Vice President, National Representative)

Felix Moesner (FM)

Joe Liu (JL)

Lucas Rondez (LR)

Sabine Neuhaus (SN)

Yaqi Liu (YL)

Olivier Zehnder (OZ)

Peter Bachmann (PB)

**Excused:** Alfonso Troisi (AT, President)

Marco Hasler (MH, National Representative)

Andreas Parpan (AP)

Roger Bischof (RB)

**Minutes:** Joe Liu (JL)

**Table of Contents**

1. Welcome, Quorum Confirmation, Election Vote Counter ..... 3

2. Application for Changes of the Agenda ..... 3

3. Minutes of the last Regional Annual General Assembly..... 3

4. Activity Report of Board of Directors for 2019/2020 (CL)..... 3

5. Treasurer’s Report and Auditor’s Statement (AH) ..... 3

6. Outlook annual program (CL)..... 4

7. Budget 2020 (AH) ..... 4

8. Discharge and elections (OZ) ..... 4

9. Election of Auditor 2021 (JL) ..... 4

10. Varia (JL) ..... 4

## 1. Welcome, Quorum Confirmation, Election Vote Counter

- Quorum is reached. 40 valid vote member presenting. 47 Valid voting proxies.
- Proposed vote counters are approved: Daniel Heusser, Thomas Kuhn
- Proposed President of the day OZ is approved

## 2. Application for Changes of the Agenda

- No comments

## 3. Minutes of the last Regional Annual General Assembly

- No comments

## 4. Activity Report of Board of Directors for 2019/2020 (CL)

- Memberships: 2019 was a good year, 262 members, majority of corporate, updated members for year 2020 is 252, it is already good figure due to the situation of COVID-19.
- Over 70 events covering a wide range of topics. Business events: business amid the COVID-19 outbreak, corporate social credit system, compliance, labor law, IP issues, logistics, taxes, finance, entrepreneurship, Free Trade Agreement, E-commerce; plus several webinars and trainings.
- Visit to Development zones in Changzhou and Changshu. Company visits: Clariant, Eftec, GF Machining Solutions, Givaudan, Medela, Novartis, Plaston, Weidmann.
- Participation in the Economic Mission of the Consulate in Jiaying.
- Delegations from and visits to development zones and industrial parks: Changzhou, Changshu, Nantong, Jintan, Dushan Port, Jiaying, Suzhou. Industries zone member increased.
- Social: Swiss Drinks, Swiss Ball, Welcome back gatherings and Inter Chamber Mixers.
- Bridge: Circulation of 2,000 copies already, Distribution in Shanghai, Beijing, Guangzhou, Chongqing and Hong Kong. Available on the E-Library for passengers of Lufthansa and Swiss Air Lines.
- New Development Zone Directory, edition 2020: it covers city Shanghai and the province of Jiangsu and Zhejiang, over 100 entries, Distribution: Online via wechat, website, Email and newsletter 3,000 hard copies in China to foreign companies in fall, will see it soon.
- Committees and Activity Report: presenting 7 committees with chairs, Board Meeting Attendance, actively present and join the meeting.

## 5. Treasurer's Report and Auditor's Statement (AH)

- AH is introduced financial situation in 2019, in terms of income statement: best year of the membership fees, event income is higher due to the Ball and more events, total revenue achieved CNY 3,032,389. Expensed is in line with budget, net income achieved CNY 253,965.
- Balance sheet and the retained earnings are solid. RMB 1.4 million cash in the bank.
- Treasurer report and auditor's statement are approved by SwissCham members by acclamation.

## 6. Outlook annual program (CL)

- CL introduced new initiatives: Swiss Machining Seminar in April 2021 in Beijing, organized by the Machinery Committee in Shanghai. Expand our services for our members with new event formats (such as the recent CEO / CFO Dinner), trainings, introductions and personalized services for members.
- Acquire more members: Grow the membership to 300 by December 2021.
- Further expand cooperation with development zones and parks. Synergy created.
- Continue to grow the member benefit program with attractive offers.
- In order to achieve above performance, we will hire one more full-time employee to achieve the above.

## 7. Budget 2020 (AH)

- AH introduces the Budget 2020: the budget had been prepared before COVID-19, membership fees are in good level. influence can also be the SwissBall has been delayed. different scenario has been prepared. Profit of budget is CNY 84,165, so far it is seen achievable.
- Budget 2020 is approved by SwissCham members by acclamation.

## 8. Discharge and elections (OZ)

- OZ acts as President of the day
- OZ: Board Members are discharged by acclamation.
- Board Elections: All candidates are present.
- Board Members and new candidates introduce themselves
- Elected in the first round:
  1. RONDEZ Lucas, 75 votes; LIU Chao (Joe), 74; MOESNER Felix, 74; HUNZIKER Andreas, 73; LIU Chen, 72; ANDERSSON Paul, 70; BISCHOF Roger, 65; WANG David, 65; NEUHAUS Sabine, 48.
- Elected in the second round:
  1. CHEN Johnson, 29 votes
- Functions of Board members will be decided internally:
  - Vice President
  - Treasurer
  - Secretary
  - Committees

## 9. Election of Auditor 2021 (JL)

- Auditors are re-elected by acclamation

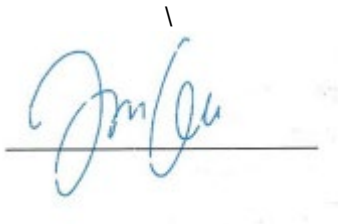
## 10. Varia (JL)

- Swiss Ball in Shanghai is coming up on October 31.
- The Board and office thanks the event sponsors of the RAGA 2020

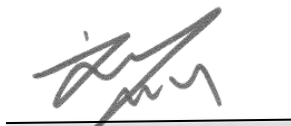
RAGA end: 21.40

Shanghai, September. 04, 2020

**Chao (Joe) Liu**  
**Board Member and Minutes Taker**



**Chen Liu**  
**Vice President of SwissCham Shanghai**



## B. Appendices

- A. Attendance List
- B. Proxy List
- C. Call for new Board Members
- D. Invitation & Agenda
- E. Minutes of RAGA 2019
- F. Activity Report 2019/20
- G. Financial Report 2019
- H. Audit Report 2019
- I. New Board of Directors 2020/21
- J. Budget 2020

## Appendix A: Attendance List

RAGA Registration 04.09.20					
No.	First Name	Last Name	Company	Proxy	Total
1	Olivier	Zehnder	Consulate	0	0
2	Juerg	Wyss	Abifor China Limited	0	1
3	Judy	Zhou	Belimed	0	1
4	Lohalf	Lu	Benninger	0	1
5	Beijia	Li	BIRT	0	0
6	Stella	Zhang	BIRT	0	0
7	David	Wang	Buhler China	0	1
8	Nicolas	Musy	China Integrated Co. Ltd	1	2
9	Sacha	Stocklin	CieCAS	0	1
10	Joseph	Shi	Daetwyler	0	1
11	Christophe	Thuet	EFTEC (Changshu) Automotive Materials Ltd	0	1
12	Alfred	Schenk	EPG Trading (Shanghai) Co., Ltd	0	1
13	Rohner	Patrick	Ferrum Process Systems (Kunshan) Co., Ltd.	0	1
14	Julia	Polyakova	FESCO Adecco	0	1
15	Paul	Andersson	Firmenich Aromatics (China) Co., Ltd	0	1
16	Laura	Andersson	Firmenich Aromatics (China) Co., Ltd	0	0
17	Rachael	Sun	Firmenich Aromatics (China) Co., Ltd	0	0
18	Emily	Ren	Firmenich Aromatics (China) Co., Ltd	0	0
19	Thomas	Kuhn	Fracht (Shanghai) Ltd	0	1
20	Chao (Joe)	Liu	FRAISA (Shanghai) Co., Ltd.	25	26
21	Johnson	Chen	GF Machining Solutions Limited Company	0	0
22	BenChun	Xia	INTERROLL	0	1
23	Sabine Katrin	Neuhaus	Kellerhals Carrard	4	5
24	Cheng	Chen	Kellerhals Carrard	0	0
25	Jiajun	Li	Kellerhals Carrard	0	0
26	Raphael	Senn	Komax (Shanghai) Co., Ltd.	0	1
27	Danny	Qi	Laderach	0	1
28	Serena	Zhu	Laderach	0	0
29	Walter	Wang	Leister Technologies Ltd.	0	1
30	Andreas	Hunziker	Lindt & Spruengli	5	7

31	Lucas	Rondez	nihub	0	1
32	Sherry	Shi	PB SWISS TOOLS ( Shanghai) Trading Co.,Ltd	0	1
33	Claus	Karg	Roche Pharmaceuticals China	0	1
34	Benny	Xu	Schuler Wine	0	1
35	Maryanne	Shen	Sika (China) Ltd.	0	1
36	Melody	Dai	Sommet	0	1
37	Kuno	Gschwend	Swiss Center Shanghai	1	2
38	Yulia	Jin	Swiss Center Shanghai	0	0
39	Lucky	Ding	Swiss Center Shanghai	0	0
40	Veli	Polat	Swiss International Air Lines	0	1
41	Amy	Cao	Swiss Nobleness	0	1
42	Felix	Moesner	swissnex China	10	11
43	Makiko	Aikawa-Moesner	swissnex China	0	0
44	Neo	Dong	FHNW	0	1
45	Daniel	Heusser	Virtuarch	0	1
46	Chiara	Dossi	Virtuarch	0	0
47	Chen	Liu	Weidmann	1	2
48	Yaqi	Liu	Wenfei	0	1
49	Xiaoxi	Hu	Wenfei	0	0
50	Bella	Guan	Xuantai	0	1
51	Emily	Zhang	Swissfloor	0	1
52	Andres	Batista	Deutsche Schule Shanghai	0	1
53	Fabrice	Mabela	Abacare	0	0
54	Shanshan	Yu	Jintan Economic Development Zone	0	0
55	Xi (Valerie)	Chu	Jintan Economic Development Zone	0	0
56	Fenkou (Kent)	Zhu	Jintan Economic Development Zone	0	0
57	Yun	Yang	JunZeJun Law Offices	0	0
58	Yiruo	Zhou	JunZeJun Law Offices	0	0
59	Jean-Olivier	de Sauvage	Pacific Prime	0	0
60	Pengfei	Chen	Plainvim	0	0
61	Xiaokun	Chen	Plainvim	0	0
62	Ji	Chen	Plainvim	0	0
63	Sebastian	Wiendieck	Roedl & Partner Shanghai officie	0	0
64	Yuki	Chen	常州国家高新区招商局	0	0
65	Sergio	DE PUPPI	N/A	0	0
66	Lisa	Dai	HJ Coffee	0	0
67	Grace	Yao	PwC (PriceWaterhouse Coopers)	0	0
68	Chengfei	Yuan	PwC (PriceWaterhouse Coopers)	0	0
69	Bram	Voeten	Acclime China	0	0
70	Amanda	Han	Asian-risks	0	0
71	Joanson	Zeng	ChinaCredit Medical Group	0	0
72	Gaspard	Lemoine-Scelles	Terao	0	0
73	Yong	Zhang	SwissCham Beijing	0	0
74	Daniela	Reinau	SwissCham Beijing	0	0
75	Helmut	Heuser	STEINEMANN (Shanghai) Machinery Co., Ltd	1	2

Remarks

Excused

## Appendix B: Proxy List

	First Name	Last Name	Company	Giving the vote to	IN total
1	Alfonso	Troisi	Nestle Nespresso Beijing Ltd.	Andreas Hunziker	1
2	Jose Antonio	Chiu	M-Industry China	Felix Moesner	1
3	Vincent	Arbet-Engels	AESA	Felix Moesner	1
4	Giovanni	Menghini	EMS-CHEMIE(Suzhou) Ltd.	Felix Moesner	1
5	Andreas	Benoit	EurAsia Competence	Felix Moesner	1
6	Jianping	Gao	Greater Zurich Area	Felix Moesner	1
7	Xia	Ben	Interroll Holding(Shanghai) Co.Ltd	Felix Moesner	1
8	Caoping (Rebecca)	Xie	Abbey Road/ Geneva	Felix Moesner	1
9	Philippe	Zwahlen	Individual Member	Felix Moesner	1
10	Jenny	Gu	Richemont (pending payment)	Felix Moesner	1
11	Lukas	Zuest	Vischer AG	Felix Moesner	1
12	Dong	Michelle (Yun)	Agathon Trading (Shanghai) Co., Ltd.	Joe (Chao) Liu	1
13	Gang	Liu	Blaser Internatonal Trading (Shanghai) Co.,Ltd	Joe (Chao) Liu	1
14	Lily	Zhang	CBC Executive Search	Joe (Chao) Liu	1
15	Ben	Kong	DIXI Polytool	Joe (Chao) Liu	1
16	Tian	Xu	Eiger Law	Joe (Chao) Liu	1
17	Feiyan	Qiu	Erowa Technology (Shanghai) Co., Ltd.	Joe (Chao) Liu	1
18	Frank	Fehlmann	Fehlmann AG	Joe (Chao) Liu	1
19	Xu	Yang	Fischer Shanghai Spindle Technologies, Inc.	Joe (Chao) Liu	1
20	Xianjun	Rao	forteq Suzhou Ltd.	Joe (Chao) Liu	1
21	Chen	Johnson	GF Machining Solutions Limited	Joe (Chao) Liu	1
22	Jianguo	Liu	Heule Precision Tool (Wuxi) Co., Ltd	Joe (Chao) Liu	1
23	xuanfengchen	Zhang	Imoberdorf ag	Joe (Chao) Liu	1
24	Wende	Jiang	Lamina	Joe (Chao) Liu	1
25	Alex / Chin Yee	Loke	Mikron TOOL (Shanghai) Co., Ltd	Joe (Chao) Liu	1
26	Xu	Shuo	Wintool(pending payment)	Joe (Chao) Liu	1
27	Sen	Bollier	Motorex AG Langenthal	Joe (Chao) Liu	1
28	Peter	Hillenbrand	Platit Advanced Coating Systems (Shanghai) Co., Ltd.	Joe (Chao) Liu	1
29	Qing	Xin	Rego-fix Precision Tools (Shanghai) Co., Ltd.	Joe (Chao) Liu	1
30	Xiaoli	Shi	PB Swiss Tools (Shanghai) Trading Compa	Joe (Chao) Liu	1
31	Xia	Chen	Turbo Filtration Science & Technoloy (Shanghai) Co., Ltd	Joe (Chao) Liu	1
32	Cindy	Yu	United Grinding (Shanghai) Ltd.	Joe (Chao) Liu	1
33	Rene	Naef	Urma Trading (Shanghai) Co.,Ltd.	Joe (Chao) Liu	1
34	Grace	Gao	Switzerland Tourism	Joe (Chao) Liu	1
35	Tony	Yu	Gudel China	Joe (Chao) Liu	1
36	Tony	Liu	Starrag (Shanghai) Co., Ltd.	Joe (Chao) Liu	1
37	Wade	Song	Utilis	Joe (Chao) Liu	1
38	Joachim	Rudolf	Individual Member	Roger Bischof	1
39	David	Weber	Oris SA	Roger Bischof	1
40	Gregor	Raible	Grand Kempinski (pending payment)	Roger Bischof	1
41	Michael	Bao	LRJJ	Roger Bischof	1
42	Shan	Liu	2-Ply Fashion	Sabine Neuhaus	1
43	Ali	Ozkan	Exmar China	Sabine Neuhaus	1
44	Thilo	Koepppe	Huber+Suhner (China), Shanghai	Sabine Neuhaus	1
45	Yves	Hofer	Elma Electronic Techn. (Shanghai) Co., Ltd.	Sabine Neuhaus	1
46	Walter	Wang	Leister Technologies Ltd	Sabine Neuhaus	1
47	Marco	Hasler	Schindler	Chen Liu	1
48	Nicolas	Musy	China Intergrated	Kuno Gschwend	1
49	Ali	Tahseen	Givaudan	Kuno Gschwend	1
50	Wendy Weiping	Yu	LX Precision	Nicolas Musy	1



Appendix C: Call for new Board Members

Regional Annual General Assembly 2020

September 4 @ 6:00 pm - 10:00 pm



Save the date

September 4, 2020  
6:30 PM - 10 PM

[Add to Calendar](#)



Venue Location

3F Grand Ballroom at Sunrise  
On The Bund  
168 Gaoyang Road  
Shanghai, China

[Show on map](#)



Event Details

Dear Members and Friends of SwissCham,

This year's Regional Annual General Assembly (RAGA) of SwissCham Shanghai will take place on Friday, September 4, 2020.

As usual, the General Assembly is not only about formalities and business but also an excellent opportunity to gather with other SwissCham members and friends and enjoy a nice evening.

Please register or fill out the proxy form in case of absence.

We are looking forward to seeing you on Friday, September 4, 2020. Please do not hesitate to contact us if you need further information or have any questions.

Thank you.

Best Regards,

Your SwissCham Team



**SwissCham Shanghai Board**

**Board Member Functions**

The Board of Directors of SwissCham Shanghai is composed of 10 members and includes the following functions:

- 1 President
- 1 Vice President
- 1 Secretary
- 1 Treasurer
- 6 Ordinary members

**Presidential Candidate: LIU Chao (Joe)**

**Board Member Candidates**

	Name Function in the Board Job Title - Company
	ANDERSSON Paul  New Candidate  President - Firmenich China Corporate member
	BATISTA Andres  New Candidate  Director of Development - German School Individual member
	BISCHOF Roger  Board Member, Co-Head Legal Cttee, Co-Head Finance/Tax Cttee  Managing Director - BIRT Individual member
	CHEN Johnson  New Candidate  Head of Market Region - GF Machining Solutions Corporate member
	GSCHWEND Kuno  New Candidate  Deputy General Manager - Swiss Centers China Corporate member
	HUNZIKER Andreas  Board Member, Treasurer, Co-Head Finance/Tax Cttee  CFO - Lindt Corporate member
	LIU Chao (Joe)  Board Member, Head of Machinery Cttee, Head of Bridge Cttee, Co-Head Swiss Ball Cttee  Managing Director - Fraisa Corporate member

	<p>LIU Chen</p> <p>Vice President, National Representative, Head of SME Cttee</p> <p>Managing Director - Weidmann Corporate member</p>
	<p>LIU Yaqi</p> <p>Board Member, Co-Head Legal Cttee</p> <p>Partner - Wenfei Corporate member</p>
	<p>LU Lohalf</p> <p>New Candidate</p> <p>General Manager and Member of the Board - Benninger Corporate member</p>
	<p>MOESNER Felix</p> <p>Board Member, Co-Head Digital Cttee and Head Fireside Chat Initiative</p> <p>CEO &amp; Consul - swissnex Corporate member</p>
	<p>NEUHAUS Sabine</p> <p>Board Member, Co-Head Legal Cttee, Co-Head Swiss Ball Cttee, SME Cttee</p> <p>Associate - Kellerhals - Carrard Corporate member</p>
	<p>RONDEZ Lucas</p> <p>Board Member, Co-Head Digital Cttee</p> <p>CEO &amp; President - Nihub Corporate member</p>
	<p>STOCKLIN Sacha</p> <p>New Candidate</p> <p>MD &amp; Founder - CieCAS Corporate member</p>
	<p>WANG David</p> <p>New Candidate</p> <p>President - Buhler Corporate member</p>
<p><b>Honorary Board Member</b></p>	
	<p>ZEHNDER Olivier</p> <p>Honorary Board Member</p> <p>Consulate General of Switzerland</p>

## Appendix D: Invitation & Agenda



### Agenda

1. Welcome, Quorum confirmation
2. Application for changes of the agenda
3. Minutes of the last Annual General Assembly
4. Activity report of Board of Directors for 2019/20
5. Treasurer's report 2019/20 and Auditor's statement
6. Discharge of the Board
7. Election of Board Members and Auditors for 2020/21
8. Annual Program 2020/21
9. Budget 2020
10. Varia

Please note that your voting rights are subject to two requirements:

- **You are a confirmed member of SwissCham** Shanghai with voting rights
- **You have paid your 2020/2021 membership fee before the Regional Annual General Assembly 2020**

Key information on voting rights, the minutes from the last Regional Annual General Assembly and other relevant information are available in the annex below.

Please let us know if you have any questions. We are looking forward to see you on Friday, September 4, 2020.



### Program Rundown

6:30 PM - 7 PM	<b>Registration</b>
7 PM - 8 PM	<b>Regional Annual General Assembly (RAGA)</b>
8 PM - 10 PM	<b>Buffet dinner &amp; Networking</b>



### Documents

**Minutes RAGA 2019.pdf**



**Bylaws SwissCham Shanghai.pdf**



**Proxy Forms for Corporate Members RAGA 2020.doc**



**Proxy Forms for Individual Members RAGA 2020.doc**



### Tickets

**Member Ticket**

RMB 250

**Non Member Ticket**

RMB 350

[Appendix E: Minutes of RAGA 2019](#)**Minutes of the Regional Annual General Assembly  
(RAGA) 2019**

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**Date and time:** March 22, 2019, 18:00 – 21:30

**Venue:** Kempinski Hotel, 1288 Lujiazui Ring Rd, Pudong

**Chair:** Alberto Bertoz (AB), President

**Participants:** Alberto Bertoz (AB, President)

Alfonso Troisi (AT)

Andreas Hunziker (AH)

Chen Liu (CL, National Representative)

Felix Moesner (FM)

Joe Liu (JL)

Olegario Monegal (OM)

Olivier Zehnder (OZ)

Peter Bachmann (PB)

**Excused:** Gianna Abegg (GA, Vice President)

Marco Hasler (MH, National Representative)

Martin Zuercher (MZ)

**Minutes:** Joe Liu

**Table of Contents**

1. Welcome, Quorum Confirmation, Election Vote Counter .....	3
2. Application for Changes of the Agenda .....	3
3. Minutes of the last Regional Annual General Assembly.....	3
4. Activity Report of Board of Directors for 2017/2018 (AB) .....	3
5. Treasurer's Report and Auditor's Statement (AH) .....	4
6. Proposed Annual Program 2018/2019 (AB).....	4
7. Budget 2018 (AB) .....	4
8. Discharge of the Board (AB).....	4
9. Election of Board Members and Auditor 2018 (OZ) .....	4
10. Varia .....	5

## 1. Welcome, Quorum Confirmation, Election Vote Counter

- AB opens the event
- Quorum of 65 votes is reached by having 92 votes present.
- Vote Counter: Daniel Heusser, Christian Guertler
- President of the Day: OZ

## 2. Application for Changes of the Agenda

- No comments

## 3. Minutes of the last Regional Annual General Assembly

- No comments

## 4. Activity Report of Board of Directors for 2017/2018 (AB)

- Memberships: 2018 was a good year, 262 members, majority of corporate, 1.32 million RMB for membership, continuous increase within the last three years, more corporate members.
- Member Services / Events: excellent development of the member benefit program, summary of all activities (over 80 events organized), Focus more on quality than quantity. 7 committees, Machinery and Digital are new committees; active on social media including WeChat and LinkedIn. Increased quality events in the last year.
- Training page on SwissCham website is continuously updated and trainings are offered in English and Chinese language due to high demand
- Benefit program: The member benefit program had been enhanced, so over 100 entries, available on our website. There will be a mini program on WeChat.
- Information and Intelligence: dedicated categories list their party contributions from consultancies, lawyers, banks and professional service providers.
- Upgrade IT: new software in project management and database, as well MS Office are available.
- Bridge: 3 issues with over 2,000 copies distributed in mainland China, Hong Kong, online version available. In summer 2019, the electronic version will be uploaded to the entertainment system of Swiss flight between China and Switzerland
- Internal Meetings: 8 Shanghai Board meetings and national Board meetings.
- Committee: meetings: Committee meetings covered Finance/Tax, HR, Legal, SME/Industrial, Hospitality, Digital, Machinery.
- Economic Missions: supporting with the consulate General to Wuxi and Changzhou.
- Internal Committees: Swiss Ball, lead by AT and OM. Bridge: under the lead of JL. Marketing: headed by OM.
- Board attendance throughout the year: good participation and commitment for the board.

## 5. Treasurer's Report and Auditor's Statement (AH)

- Finance: Healthy revenue growth with the membership, events, the Swiss Ball and trainings, increase revenue with Net profit according to the budget, balance sheet is solid and so are retained earnings.
- Treasurer report and auditor's statement are approved by SwissCham members by acclamation.

## 6. Proposed Annual Program 2018/2019 (AB)

- AB introduces the annual program. Focus on committee events, continue with high-end events and boost networking platform
- Overview: Expand work with 7 committees, provide information and intelligence about sino-Swiss exchange and trade. Focus on B2B business and run first issue of hotel directory. Enhance communication on Social media and Bridge. Use Wechat and Alipay payment for events. Run new website with additional functionalities. Organize a great Swiss Ball on April 13.
- Goals:
  - \* Run our first hotel B2B directory.
  - \* Acquire, more members: **Grow the Membership** to 300 by March 2020.
  - \* Hire one more **full-time employee** so our marketing / event team can offer more and better service.
  - \* Continue to grow the **member benefit program** with attractive offers.
  - \* Develop the **new website** with Beijing, Guangzhou and Hongkong offices, which will be ready in spring
- New website will have better functionality and user experience in terms of member-only access categories and based on WordPress content management. Cost shared between SH, BJ, GZ and HK. Ready in spring 2019. Administered by BJ and appointed Eggplant as website developer.

## 7. Budget 2018 (AB)

- AB introduces the Budget 2019: keep momentum from last year. Profit/Loss should be same to last year.
- Budget 2019 is approved by SwissCham members by acclamation.

## 8. Discharge of the Board (AB)

- OZ acts as President of the day
- OZ: Board Members are discharged by acclamation.

## 9. Election of Board Members and Auditor 2018 (OZ)

- OZ introduces the Board members leaving (AB, GA, MZ)
- Appreciation for all of them. Handover of a gift and trophy to AB
- Board Elections: All candidates are present except MH, who is excused
- Board Members and new candidates introduce themselves
- Elected are: Olegario Monegal 87 votes, Chen Liu 85, Felix Moesner 85, Andreas Hunziker 84, Marco Hasler 83, Chao (Joe) Liu 83, Alfonso Troisi 77, Sabine Neuhaus 77, Roger Bischof 52, Yaqi Liu 48.



- Functions of Board members will be decided internally:
  - Vice President
  - Treasurer
  - Secretary
  - Committees
  
- Auditors are re-elected by acclamation

## 10. Varia (PB)

- Swiss Ball in Shanghai is coming up on April 13.

RAGA end: 22:20

Shanghai, March 22, 2019

**Chao (Joe) Liu**  
Board Member and Minutes Taker

**Alberto Bertoz**  
President of SwissCham Shanghai



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## Appendix F: Activity Report 2019/20

## Activity Report: Membership Development

General Assembly	2012	2013	2014	2015	2016	2017	2018	2019	2020
Corporate	130	136	135	130	139	150	160	180	152
Corp. Associate	18	24	27	44	55	58	63	61	85
Individual	31	29	28	26	20	17	13	15	11
Ind. Associate	6	8	6	8	8	8	5	5	4
YP	17	10	8	9	7	7	9	1	0
<b>Total</b>	<b>202</b>	<b>207</b>	<b>204</b>	<b>217</b>	<b>229</b>	<b>240</b>	<b>250</b>	<b>262</b>	<b>252</b>

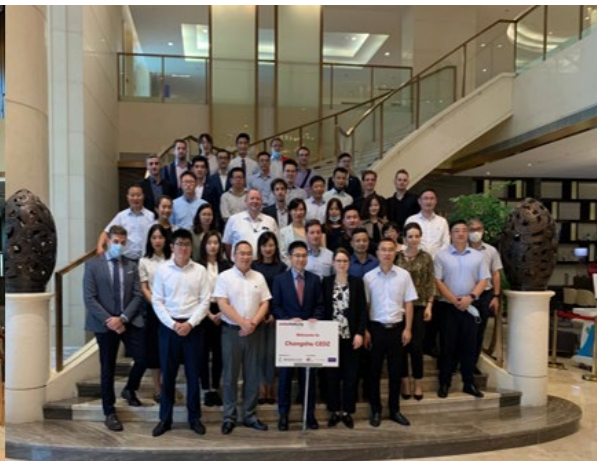
中国瑞士商会

## Activity Report: Services / Events

Over 70 events covering a wide range of topics:

- Business events: business amid the COVID-19 outbreak, corporate social credit system, compliance, labor law, IP issues, logistics, taxes, finance, entrepreneurship, Free Trade Agreement, E-commerce; plus several webinars and trainings
- Visit to Development zones in **Changzhou** and **Changshu**
- Company visits: **Clariant, Eftec, GF Machining Solutions, Givaudan, Medela, Novartis, Plaston, Weidmann**
- Participation in the Economic Mission of the Consulate in **Jiaxing**
- Delegations from and visits to development zones and industrial parks: **Changzhou, Changshu, Nantong, Jintan, Dushan Port, Jiaxing, Suzhou**
- Social: Swiss Drinks, **Swiss Ball**, Welcome back gatherings and Inter Chamber Mixers

中国瑞士商会



Visit to Changzhou's Sino-Swiss Industrial Park:

- GF Machining Solutions
- Givaudan
- Medela

Visit to Changshu's Economic & Tech Development Zone:

- EFTEC
- Novartis
- Hörmann



Activity Report: Services / The Bridge Magazine

中国瑞士商会



- Circulation of 2,000 copies
- Distribution in Shanghai, Beijing, Guangzhou, Chongqing and Hong Kong
- Online version available
- **New:** Available on the E-Library for passengers of Lufthansa and Swiss Air Lines

Activity Report: New Development Zone Directory, edition 2020

中国瑞士商会

- **New edition 2020**
- Coverage: Shanghai, Jiangsu and Zhejiang provinces
- Over 100 entries
- Distribution:
  - Online via wechat, website, Email and newsletter
  - 3,000 printed copies in China to foreign companies in fall





Activity Report: Committees

**Finance/Tax**

Andreas Hunziker, Roger Bischof  
 External: Patrick Pan (PwC) and Sean Xu (Credit Suisse)

**HR**

Alfonso Troisi

**SME/Industrial**

Chen Liu, Sabine Neuhaus

**Legal**

Yaqi Liu, Sabine Neuhaus, Roger Bischof

**Hospitality**

Alfonso Troisi

**Digital**

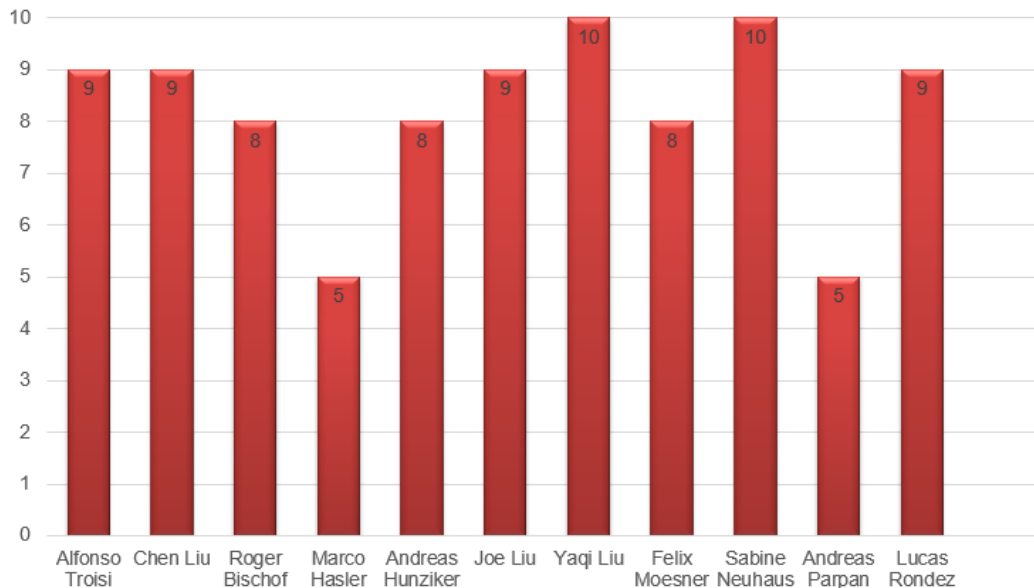
Felix Moesner, Lucas Rondez

**Machinery**

Joe Liu  
 External: Johnson Chen (GF Machining Solutions), Rene Naef (Urma), Michelle Dong (Agathon), Xin Liu (Starrag)



Activity Report: Board Meeting Attendance



\* 10 Board meetings in total: 5 in 2019 and 5 in 2020

## Appendix G: Financial Report 2019

Income Statement as of December 31, 2019				
P&L 2018	Actual full year 2018	Budget 2019	Actual full year 2019	Comments
<b>REVENUE</b>				
Membership fees	1,321,111	1,375,000	1,458,923	Best year ever
Magazine Advertisement	119,248	156,000	116,379	Lower due to less advertisement sales
Event income	1,198,550	1,240,000	1,297,992	Higher due to the Ball and more events
Products & Services Income	7,107	113,000	64,920	We had to postpone the new Development Zone directory to 2020
Sponsorships	97,961	80,000	94,175	More sponsorships (events, NL, Email)
Other Income	3,507	8,000	-	
<b>Total Revenue</b>	<b>2,747,584</b>	<b>2,972,000</b>	<b>3,032,389</b>	
<b>EXPENSES</b>				
Personal Expenses	1,329,577	1,460,949	1,472,260	In line with budget
Event Expenses	942,331	967,500	833,941	Lower than budget
Magazine Expenses	141,388	166,960	57,390	Only two issues per year
General & Administration Expenses	249,678	209,500	293,510	Increase due to higher rent
Taxes	902	600	2,708	
Other Expenses	19,914	91,600	118,615	BJ admin fee, commissions, Oliver Wyman, Machinery Committee, Eventbank software
<b>Total Expenses</b>	<b>2,683,790</b>	<b>2,897,109</b>	<b>2,778,424</b>	
<b>NET INCOME</b>	<b>63,694</b>	<b>94,891</b>	<b>253,965</b>	

Balance Sheet as of December 31, 2019					
ASSETS	2018.12.31	2019.12.31	LIABILITIES & CAPITAL	2018.12.31	2019.12.31
<b>CURRENT ASSETS</b>			<b>CURRENT LIABILITIES</b>		
Cash on hand	40,110	25,795	Short term loans		
Cash in bank	1,242,180	1,408,167	Notes payable		
Short term investments			Accounts payable		
Notes receivable			Deposits from customers	178,542	149,030
Accounts receivable	36,750	48,700	Other payable	109,535	40,997
Other receivable	202,266	376,406	Accrued payroll	195,500	338,700
Less: Provision for bad debts			Welfare & benefit payable	16,515	55,501
Receivable-net book value			Tax payable	36,441	39,182
Deposits to suppliers			Other payments		
Allowance receivable			Accrued expenses		
Inventories			Other current liabilities		
Deferred and prepaid expenses			Undistributed profit		
Other current assets	8,121	11,201	<b>Total net assets</b>	992,893	1,246,858
<b>Total Current Assets</b>	<b>1,529,427</b>	<b>1,870,269</b>	<b>Total Current Liabilities</b>	<b>1,529,427</b>	<b>1,870,269</b>

Appendix H: Audit Report 2019

Auditor's Statement for 2019

中国瑞士商会

**Opinion**

In our opinion, these financial statements of the Chamber comply with the related accounting regulations and present fairly in all material respects including the financial position of the Chamber as of 31 December 2019 and the results of operations and cash flows of the Chamber for the year then ended.

**The limitation of the report**

This report can only be used by the members of the Chamber. If it is used non-properly, the auditors and the CPA firm who conducted this audit are not responsible for any consequence.

**Appendix**

1. The balance sheet as of 31 December 2019.
2. The business activities sheet for the year 2019.
3. The cash flow statement for the year 2019.
4. Auditing instructions

Beijing ZhongRongJianHuaHao CPA firm  
April 2020



Appendix I: New Board of Directors 2020/21

Elected Board Members

ROUND 1

#	Name of Candidate	Number of Votes
1	Lucas RONDEZ	75
2	Chao (Joe) LIU	74
	Felix MOESNER	74
4	Andreas HUNZIKER	73
5	Chen LIU	72
6	Paul ANDERSSON	70
7	Roger BISCHOF	65
	David WANG	65
9	Sabine NEUHAUS	48

ROUND 2

#	Name of Candidate	Number of Votes
1	Johnson CHEN	29



Chao (Joe) Liu  
President  
Managing Director  
FRAISA



Chen Liu  
Vice-President &  
National Representative  
Managing Director  
Weidmann



Paul Andersson  
Board Member  
President  
Firmenich



Roger Bischof  
Board Member  
Partner  
BIRT



Johnson Chen  
Board Member  
Head of Market Region  
GF Machining Solutions



Andreas Hunziker  
Board Member and Treasurer  
CFO  
Lindt



Dr. Felix Moesner  
Board Member  
CEO  
swissnex China



Sabine Neuhaus  
Board Member  
Associate  
Kellerhals-Carrard





Lucas Rondez

Board Member

CEO & President

[Nihub Innovation Center](#)



David Wang

Board Member

President

[Buhler](#)



Olivier Zehnder

Honorary Board  
Member

Consul General

[Consulate General of Switzerland in  
Shanghai](#)

## Appendix J: Budget 2020

Budget Proposal for 2020				
	Budget 2020	Actual full year 2019	Actual full year 2018	Comments
<b>REVENUE</b>				
Membership fees	1,550,000	1,458,923	1,321,111	Continue growing the membership
Magazine Advertisement	111,020	116,379	119,248	Less than before / can cover costs
Event income	1,513,000	1,297,992	1,198,550	Ball and regular events
Products & Services Income	113,000	64,920	7,107	Includes services for the dev. zones
Sponsorships	110,000	94,175	97,961	Might be a bit higher than last year
Other Income	8,000	-	3,507	
<b>Total Revenue</b>	<b>3,405,020</b>	<b>3,032,389</b>	<b>2,747,484</b>	<b>Increase of 12%</b>
<b>EXPENSES</b>				
Personal Expenses & Social	1,559,447	1,472,260	1,329,577	Additional full-time employee
Event Expenses	1,155,500	833,941	942,331	Higher because of Ball and events
Magazine Expenses	86,000	57,390	141,388	Editor, design, print, distribution
General/Admin Expenses	441,908	293,510	249,678	Higher Rental, new office equipments, admin., bank charges, depreciation, New website, audit, travel for event
Taxes	2,000	2,708	902	
Other Expenses	76,000	118,615	19,914	Internships, BJ Admin and other expenses
<b>Total Expenses</b>	<b>3,320,855</b>	<b>2,778,424</b>	<b>2,683,790</b>	<b>Increase of 19%</b>
<b>NET INCOME</b>	<b>84,165</b>	<b>253,965</b>	<b>63,694</b>	